Whether or not you have given much thought to your life after the transition of your farm, ranch, or forestry business, take time to clarify your viewpoint: *What is the most successful outcome of this process?* This exercise will help you gather important information that you and others will need to make your vision a reality.

**Instructions:**

Read through the questions in each section, then jot down notes (in pencil, if possible) in the spaces provided below. Take your time. Your values and heritage are uniquely yours—and they matter. Let go of the ‘practical’ for a minute, dream big, and be candid. This is a personal exercise meant to clarify your ideas, not necessarily make decisions. Just dream on paper, imagining everyone saying “yes” to your ideas and you have no barriers (financial, operational, personal, family, etc.). Use an additional piece of paper if you need more space. Review the instructional video for more tips.

Your Home

1. After your successful farm/ranch/forestry transition, where would you like to live? What is your ideal location, and how many months of the year would you live there? Is this where you would like to spend the rest of your years, or are there other places you’d like to live?

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1. List the top 4 - 5 reasons why you would like to live there:



6. **What** factor(s) would make you change your ideal location? **Who** would cause you to change your ideal location? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
7. Can you ‘age in place’ at your current home? If not, what could be modified? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
8. If there are other homes on one or more parcels that you own, how many are there, and on which parcels? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
9. Does Planning & Zoning allow for one or more residences to be built on your parcel(s) in addition to your current home? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Lifestyle

1. Take a minute to imagine a typical day (a great one) in the ‘Next Chapter’ of your life. From the moment you wake up to when you hit the hay, what’s your day like? Consider the following…

* How do you spend your time? Are you working, volunteering, caregiving, etc.?
* What interests or hobbies you would like to pursue?
* How is your health? What kind of exercise or social activities do you do?
* What foods do you like to eat? How often do you eat out, and where?
* Who do you spend time with, how often, and what do you do together?

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1. Would you like to travel or go on vacation? Where would you like to go, what would you like to do there, who would you like to go with? Just dream on paper, even if it feels really big or unrealistic. \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Family, Friend, & Professional Relationships

1. In your next chapter, what would you like your relationships to be like with your…
   1. Spouse or partner?

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* 1. Children? Each of them individually, and together?

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* 1. Key employees?

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* 1. Other family, friends, and neighbors?

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1. Brainstorm some things you’d like to accomplish before starting the next chapter of your life. What would you like to see in terms of:
   1. Your well-being? (physical, mental, social, emotional, spiritual)

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* 1. Your business?

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* 1. Your family?

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* 1. Your community? (friends, neighbors, church, community groups, etc.)

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Financial Security

1. What do you expect from the transition of your business? For example, a complete sale, part-time work and income, benefits, or something else.

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1. Do a quick analysis of your current personal financial situation **without** your business assets and loans. If married, complete this section jointly. Use the knowledge you have now and, fill in gaps later.

|  |  |  |
| --- | --- | --- |
| **Assets** | | |
| Cash & Investments  Checking, Saving, Money Markets, CD’s, IRA’s, 401(K)/403(B), Pensions, Stocks/Bonds, etc. | 1 | $ |
| Market Value of Personal Real Estate  Homes & Land Not in Business | 2 | $ |
| Personal Assets  You plan to sell as part of retirement | 3 | $ |
| **Total Assets**  **Add 1,2 and 3 above** | **4** | **$** |
| **Liabilities & Notes**  Totals Please – Not Monthly Payment Amounts | | |
| Loan(s) on Real Estate  Typically, your home | 5 | $ |
| Loans on Personal Assets | 6 | $ |
| Credit Card Balances | 7 | $ |
| Vehicle Loans | 8 | $ |
| Other Notes Payable | 9 | $ |
| Total Liabilities/Notes  Add 5, 6, 7, 8, and 9 | 10 | $ |
| **Net Worth**  **Take Line 4 and subtract Line 10** | **11** | **$** |

1. How much money do you have in the bank now? Get a ballpark number for **business and personal** assets including investments, long-term assets, and liquid assets: $\_\_\_\_\_\_\_\_\_\_\_\_\_\_
2. How much do you owe for loans, credit cards, notes, etc.?
   1. Personal: $\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
   2. Business: $\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
3. What sources of income will you have in retirement, outside of the business?
   1. Social Security: $\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
   2. 401(k)/Pension or Other Retirement: $\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
   3. Investment or Annuity Income: $\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
   4. Another Job or Business: $\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
4. After exiting the business, how much might you need monthly? You might ask an accountant for help finding this number. $\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Do you have more dreams about what your future could hold?

Please take a minute to share these important ideas. Attach more pages if needed.

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